



# **Porto.** A city shaping a sustainable future

XI Semana da Reabilitação Urbana Porto November, 8<sup>th</sup> 2023

Invest Porto.

### A Region that fosters private investment

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### The urban heart of North-Western Portugal. That's Porto.

Porto & NW Portugal NW Portugal **4.3 million** 41% of **pop**.

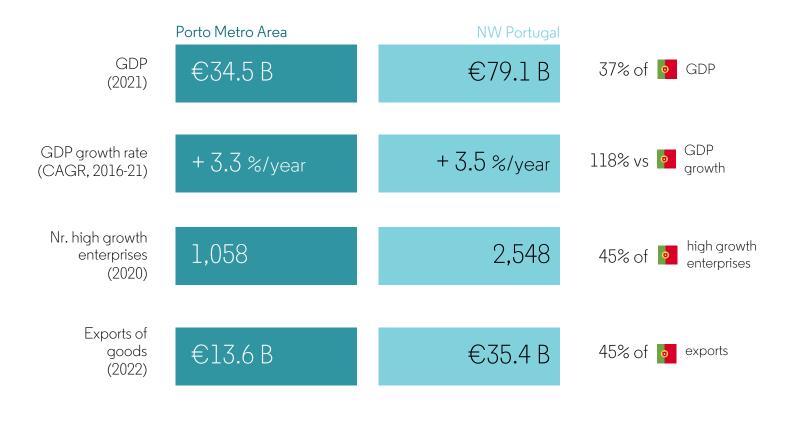
Population (2022)

Porto, Metro Area **1.77 million** 

Porto, City **240 000** 

Sources: INE - Statistics Portugal (2022) Image: NASA Earth Observatory / Joshua Stevens (2016)

### Porto and Northwestern Portugal A competitive economy



Invest Porto. NW Porto Portugal Metro Area 50 °

Source(s): INE - Statistics Portugal, Eurostat

# A magnet for international investment

**€7.1+ billion foreign direct investment** Porto Metro Area, 2015-2022

Foreign companies represent 17% of the local economy by gross value-added Porto Metro Area, 2020



FDI projects and cross-border M&As

2017	2018	2019	2020	2021	2022



# The story of a region that is reinventing the future.

Pioneers in overcoming challenges through inventive solutions, Matosinhos, Porto and Gaia have joined forces in an unprecedented dialogue in order to:

Promote a region that demonstrates the strengths of each city.

#regionofthefuture

- → Add value and create investment opportunities.
- → Open new horizons for the future of northern Portugal.



Porto.

M motosinhos

Porto

**Matosinhos** 

## Vision

→ The Greater Porto brand is seeking to capitalise on international investment in Portugal's Northern region, in order to transform this socioeconomic area into a region of the future, replete with investment opportunities, innovation and talent.



Watch the video



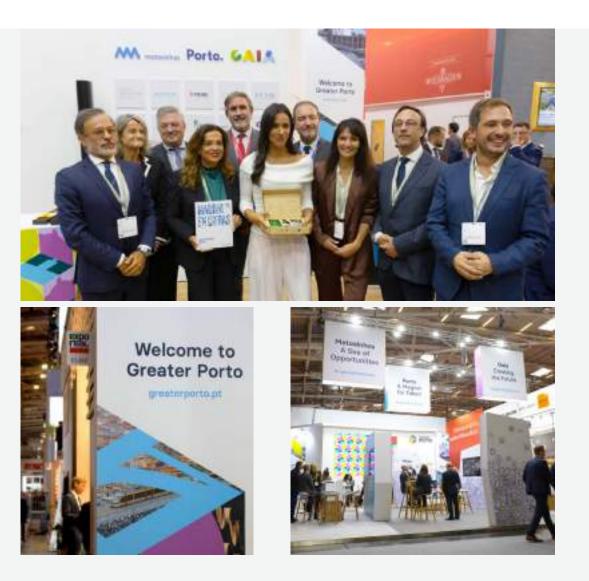
## Strategy

To bring this vision to fruition, the strategy to promote Greater Porto internationally aims to put the region firmly on the global map through impactful and regular attendance at the most important Property and Investment events around the world, in order to:



### Greater Porto @ EXPO REAL 2022





### Greater Porto @ MIPIM 2023



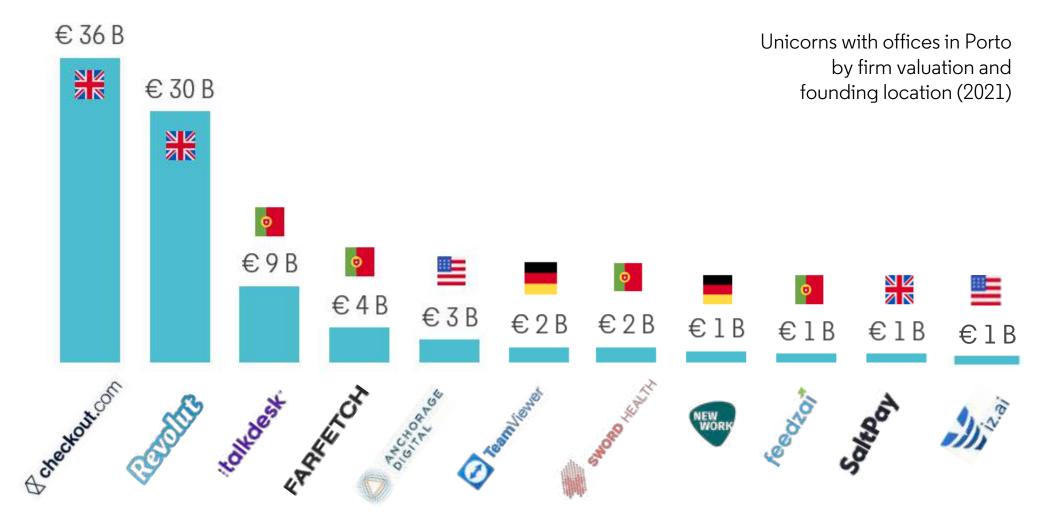




### **World-class companies in Porto**



### Did you know there are 10+ unicorns in Porto?



Source: Dealroom.co / InvestPorto

### **Top reasons** to choose Porto



Quality source of talent

- $\rightarrow$  Highly gualified, creative and flexible work force
- → World-class universities
- and top research facilities
- → Multilingual proficiency
- → Talent pool with STEM skills
- → Competitive salaries

### $\Im$

#### Strong innovation ecosystem

- → Highest concentration of private R&D investment in Portugal
- $\rightarrow$  Highly dynamic regional actors that promote innovation and entrepreneurship
- → Entrepreneurial tradition linked to the region's large industrial legacy
- → Business friendly environment
- → Highly gualified cluster of tech companies and support activities

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access. and historical ties with Africa and South America → State-of-the-art digital

Smart location and infrastructure zone as London with EU market

→ Strategic location: same time-

infrastructure

→ Good public transportation and air connectivity

- $\rightarrow$  Low prime office rents
- $\rightarrow$  Excellent accessibility

Quality of life

⑥

- $\rightarrow$  Safe, welcoming and familyfriendly society
- → Excellent climate and leisure options
- $\rightarrow$  Affordable high-quality living
- → Top-notch healthcare and education facilities
- → Social and political stability
- → Nomad Friendly community

# Quality source of talent

Porto attracts talent from a wide region offering higher education programmes

#### **TOP 5**

Higher Education Institutions by enrolled students



#### Porto's macro region

Northern Portugal plus a part of the Center Region (comprising Aveiro, Coimbra and Viseu districts)

#### 49

# higher education
institutions

205,027

# enrolled university students2021/22

209,430

# graduates in the last 5 years 2017/18–2021/22



Sources: DGEEC (2023)

### Quality source of talent

#### Porto's multilingual talent

 → home to a diversity of bilingual and multilingual fluent or native speaker level people (English, French, Spanish, and more)

 → extremely attractive to people of other nationalities (as Portugal itself)

#### Porto

#### 6th

in the world and 1st among Southern European cities at the EF English Proficiency Index EF's English Proficiency Index 2021

**81%** 

companies require English language as mandatory

#### **28th**

of the world's top cities for digital nomads (among hundreds of cities)

Nomad List Ranking 2023 (August)

#### **89%**

companies accept employees who do not speak Portuguese

#### Portugal

#### Top 10 Best Place for Expats in the world

across 53 countries Expat Insider, 2023

#### 9th

in the world at the EF English Proficiency Index EF's English Proficiency Index 2022

### Foreign residents in Porto

### 57 984 (+138% since 2015)

Foreign residents in Porto Metropolitan Area\* (2021)

#### **Top 10 nationalities**



	6.	France
	7.	Ukraine
2	8.	India
	9.	United Kingdom
	10.	Cape Verde

\*17 municipalities (click <u>here</u> for more information)

Source: SEFstat (2023)



# Fine wines, long-standing bonds. That's Porto.



#### Top 50 cities for sustainable travel

Euromonitor International, 2021

#### Two UNESCO World Heritage Sites

Porto Historic Centre & Douro Wine Region

#### **42,000+ digital nomad arrivals this year** Nomad List, 2022

Non-stop flights to 95+ cities in Europe, America and Africa Flight Connections, 2022

### Freedom to think, dare to create. That's Porto.

**547 startups with 8,360+ employees** Porto Metro Area, 2022

**#1 Portuguese region with most patents and private R&D investment** Northern Portugal, 2021

**64 R&D facilities with 12,500+ researchers** Northern Portugal, 2020

**Top 5 mid-sized cities in Europe for female startup founders** Startup Heatmap Europe, 2021

**40+ accelerators and co-working spaces** Porto Metro Area, 2021

#### **Best European city in startup and SME support** Financial Times / fDi Intelligence, 2019/2020

Sources: ScaleUp Porto / Dealroom.co (2022), European Commission (2021), EY Parthenon (2021), TechHub

### Well connected to Europe and the world

#### PORTO INTERNATIONAL AIRPORT

#### **Best Airport in Europe**

ACI Airport Service Quality Awards 2022 (10-25 mn. passengers)

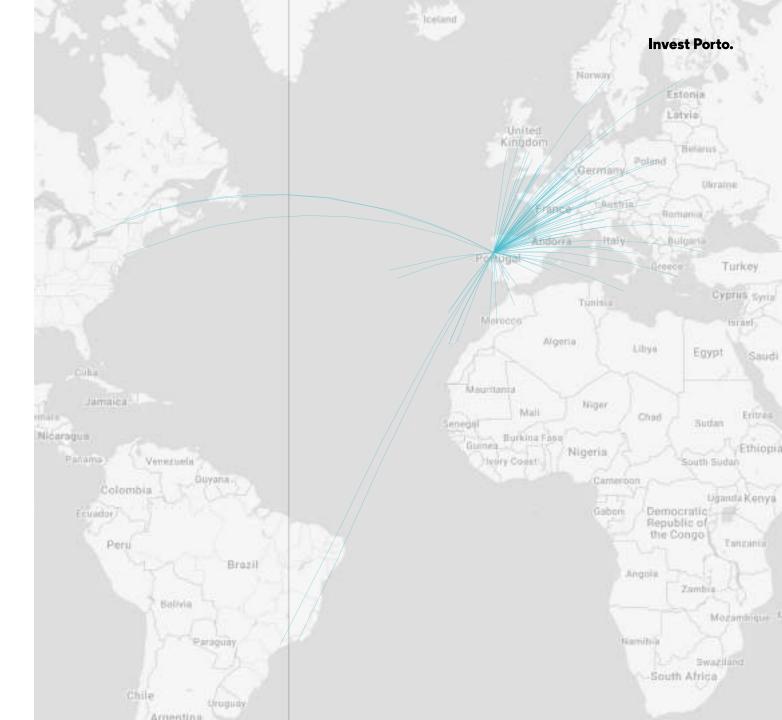
**+100** Non-stop flight destinations

**15 km from the city centre** 20 minute drive

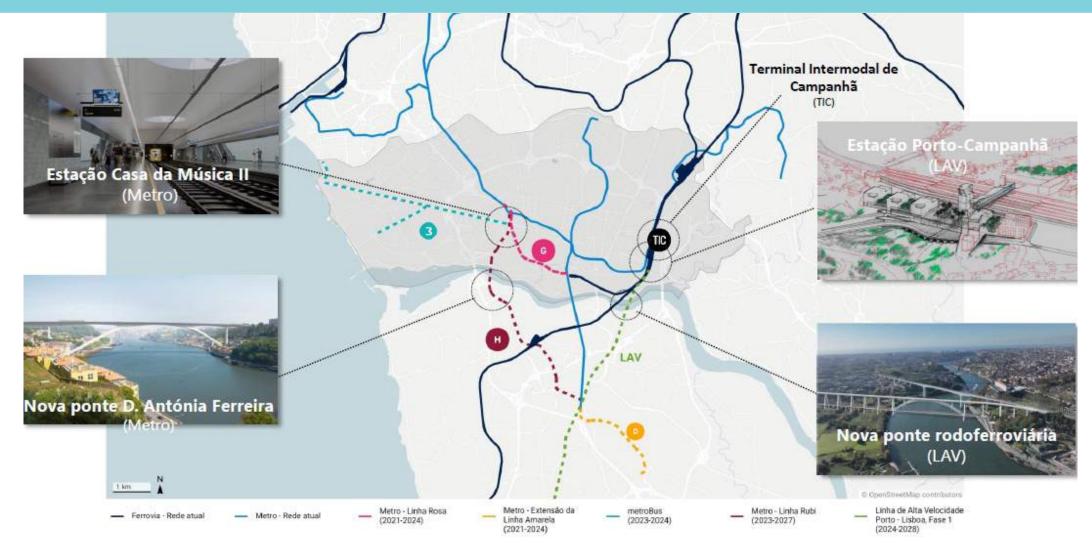
**3 hours or less** flight time from Western Europe

**7 hours** flight time from New York (non-stop)

Sources: ACI (2023); FlightConnections (2023)



### Smart location with future-proof infrastructure



### Smart location with future-proof infrastructure

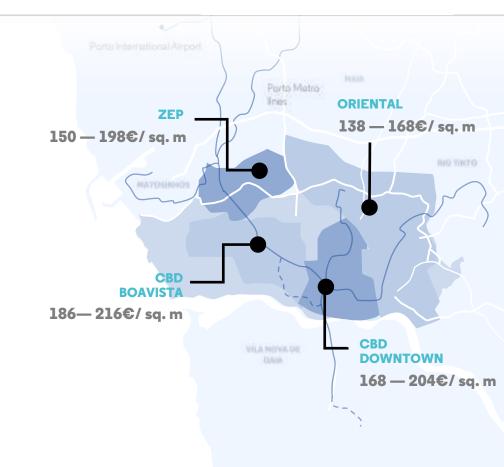
Porto, one of the most competitive office markets in Europe, with prime spaces at highly affordable prices **Rental prices of prime offices around Europe** in  $\notin$  / sq. m / yr.

+31%

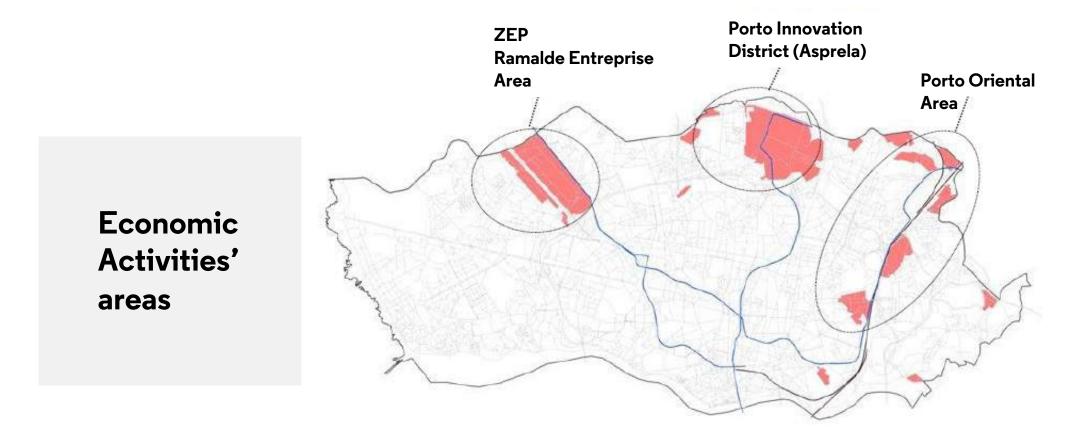
+51%

1506

Porto (CBD Boavista)	216 🤺	
Bucharest (Centre)	240	
Copenhagen (Harbour	282	
Budapest (CBD)	294	
Warsaw (CBD)	294	
Lisbon (Av da Liberdade)	312	
Prague (City Centre)	324	
Barcelona (CBD)	330	
Brussels (Leopold)	340	
Madrid (CBD)	444	
Manchester(City	482	
Berlin (Centre)	522	
Rome (CBD)	525	
Amsterdam (Southaxis)	535	
Frankfurt (CBD)	570	
Dublin (2/4 District)	689	
Milan (CBD)	690	
Stockholm (CBD)	717	
Zurich (Centre)	838	
Paris(CBD)	960	)
London (West End)		



### **Smart location with future-proof infrastructure**



## InvestPorto's support for investors

2

### InvestPorto heads the city's investment promotion strategy

InvestPorto is an investment promotion agency set up by Porto City Council in 2015. It heads the city's strategy to promote foreign and domestic investments in key areas for Porto's competitiveness and sustainable development.



**Promote Porto** A competitive, innovative and talented city



Win investments Add value to our community



**Support companies** Set up and scale local operations

### InvestPorto services



### Attraction & facilitation services

#### Focus: investors' entry journey

**Goals:** promote Porto internationally, provide information and support to decision-makers, fast-track new investments in the city.

#### Services:

- Welcome meetings
- Incentives and local intelligence
- Workspace search
- Municipal permits assistance
- Stakeholder introductions



#### Focus: investors' growth journey

Goals: provide support to investors and companies established in Porto, promote growth and community linkages.

#### Services:

- Leading investors programme
- B2B marketplace membership
- Trade fairs and events
- Feedback monitoring



#### Focus: talent community

**Goals:** provide support to companies to attract and retain talent; promote emerging skills and mitigate gaps.

#### Services:

- Employment branding
- Job fairs and recruitment events
- Connection with universities and other local talent stakeholders

News & Events Why Porto

Our services About us

R My Invest Parto.

### investporto.pt

Let's dive in

## **Welcome to Porto**

A city shaping a sustainable future

Meet InvestPorto

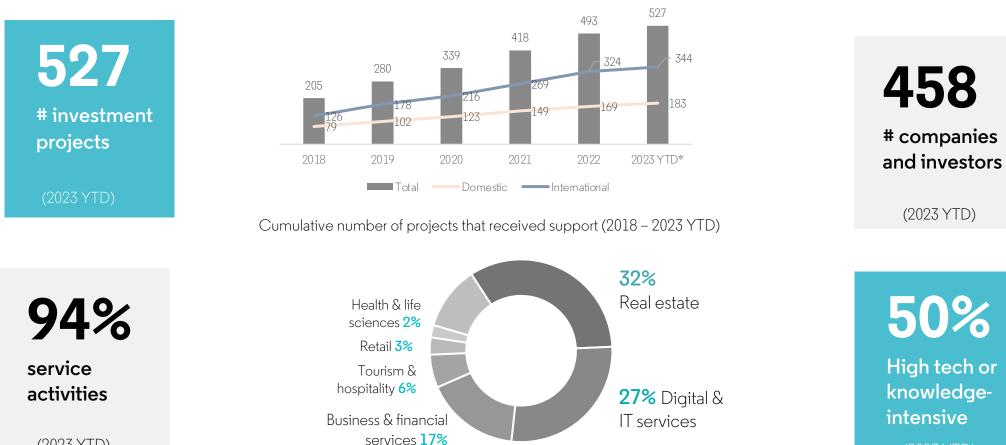


### new platform

a simple, informative and useful experience

Q.

### Who we support



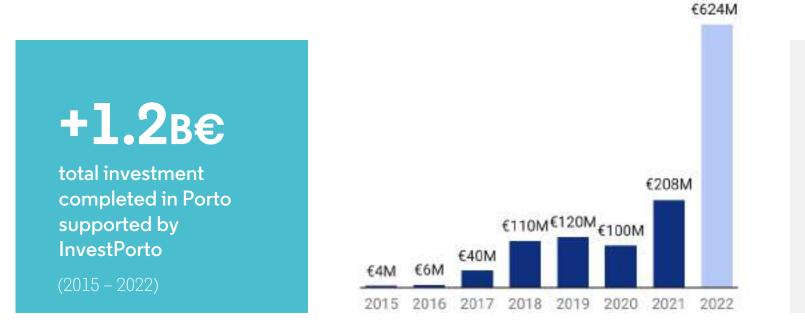
Project breakdown by target sector (2023 YTD)

(2023 YTD)

Source: InvestPorto (Aug/23)

(2023 Y I

### A new record in investments wins





05 - 2022)

jobs created in Porto

Investment in million euros, by year of project completion (2015 – 2022)

### Meet the Porto Leading Investors

Continental Engineering Services	SMARTEX.A	<sup>°</sup> sword	Transcom	MAERSK		Critical Techlvorks	FMQ	FairJourney Biologics	<b>I</b> ₽ FARFETCH
Critical	i-charging	Five	💊 VISMA	<u>FinTrU</u>	🕜 INFRASPEAK	intellias	) msector	KANTAR	KÖRBER
ADDVOLT	EURONEXT	Devexperts	<b>B</b>	KUEHNE+NAGEL ()	1/NATIXIS	NTTDATA	parkside°	Platform	<b>1</b> readiness∗
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bouygues	BLIP	sodexo							

### Meet the Porto Leading Investors

17	<b>F</b> •
Kev	figures
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investment in Porto

**624** м€

	B€

total national turnover



43

disruptive companies that call Porto home

### Porto is now recognized as the leading city for foreign direct investment amongst Europe's top large-sized cities

RANK CITY

1

2

3

=4

=4

6

7

8

9

10

Vilnius

Belfast

Porto

Poznan

RAN	K CITY	RAN	K CITY	
1	Bordeaux	1	Vilnius	
2 3	Szczecin	2	Belfast	
3	Vilnius	3	Bilbao	
4 5	Liverpool	4	Wrocław	
5	Poznań	5	Porto	
6 7	Ostrava	6	Edinburgh	
7	Bilbao	7	Nottingham	
8	Porto	8	Poznań	
9	Newcastle upon Tyne	9	Newcastle	
10	Brno	10	Szczecin	

2018/19

2020/21

Newcastle Upon Tyne Nottingham Edinburgh Bilbao Wroclaw Bydgoszcz

2022





#### Financial Times / fDi Intelligence European Cities of the Future Ranking – FDI Strategy

### EUROPEAN CITIES AND REGIONS OF THE FUTURE 2023

BEST FDI STRATEGY LARGE CITIES WINNER

PORTO

the QR code to play the video











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